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OBJECTIVE

Obtain a career opportunity within a year-round youth camp organization in the Eastern United States, where I can utilize my mechanical, electrical and maintenance experience and extensive management skills to the benefit of children and young adults.

SUMMARY OF QUALIFICATIONS

Resident camp supervisory staff
Resident Camp facilities management
Managerial experience in distribution and maintenance
Managerial experience in retail sales and operations
Multi-Unit management
Supervision of youth groups and Youth Service Projects
Analytical skills include identifying and solving problems
Extensive experience in customer service and client relations
Able to work in a self-directed manner without supervision
Direct sales to Corporate and Government entities

DESIRED SALARY: Negotiable

REFERENCES: Upon request

OCCUPATIONAL HISTORY

Manager, Distribution Center

The Scooter Store, Georgia

Manage the distribution and maintenance of power wheel chairs and scooters
Staff of eight covering the state of Georgia
Managed maintenance of fleet of eight service/delivery vans
Extensive experience with elderly, fixed income customers
Distribution of over 1200 units per annum
Service maintenance of over 2000 units per annum

Sales Manager, Corporate and Government Sales

Wolf Camera, Inc. Atlanta, Georgia

Government and corporate bid research, preparation and submission
Contract administration
One million dollars in sales per annum
Administer as many as twenty contracts per annum
Inside and outside sales to small, medium and large corporations, institutions and government entities

Department Head, Wolf Direct Division

Wolf Camera, Inc. Atlanta, Georgia

Division fulfilled customer's special orders submitted by over 300 Wolf Camera retail stores nation wide

Product other than usually found at retail store level

Orders in excess of five million dollars per year processed in national warehouse and shipped directly to the customer

Manager, Peach State Photo

Wolf Camera, Inc. Atlanta, Georgia

Manager of mail order division of Wolf Camera

Directed sales of over four million dollars per annum of mail order photographic equipment and consumables

Oversee phone staff of eight, plus additional seven warehouse support staff

Coordinated all product advertising with company art department and media buyers for five national monthly publications

Sales Associate Peach State Photo

Wolf Camera, Inc. Atlanta, Georgia

Received and administered telephone orders for photographic, video and consumer electronics and A/V products

Averaged .5 million dollars in gross sales per annum

Unique and Special experience

Silver Lake Conference Center

CT Conf. UCC

Summer camp staff (Five Years)

Kitchen staff,

Counselor,

Resource Staff,

Camp Photographer,

Year round building and grounds maintenance

Pilgrim Heights Camp and Retreat Center

Facilities Management

Blue Ridge Camp

Facilities Management

ACADEMIC CREDENTIALS

The Art Institute of Atlanta. Atlanta, Georgia

Associate of Art, Photography

United States Navy

Aviation Electronics "A" School

Aircraft Maintenance "A" School

Paier School of Art, New Haven, Connecticut

Associate of Professional Photography

New York Institute of Photography, New York, New York

Certified Commercial Photography

AFFILIATIONS, MEMBERSHIPS and INTERESTS

FAA L.T.A. (Lighter Than Air/Hot Air Balloon) Commercial Pilots License

Member, American Camp Assoc.

Summer and year-round camp experience

Advisor, church youth groups

Supervisory of Youth Service Projects

Appalachian Service Project

PC and Internet experience / Word, Excel & Outlook

Hand tools, woodworking and mechanical

Residential electrical/plumbing/carpentry

Automotive repair, maintenance and restoration